



# Rajasthan State Productivity Council

## राजस्थान राज्य उत्पादकता परिषद्



### TRAINING PROGRAMME / STUDY MISSION ON “Motivation for Performance Management” January 21-25, 2019 at Goa

#### The Need:

Motivation is necessary as human behaviour needs some sort of appreciation, encouragement or incentive in order to get better performance. Motivation of employees is most important function which every manager has to perform along with other managerial functions. A manager has to function as a motivator of his subordinates to get better performance from its employees.

Therefore there is a need for identifying the performance of individual at first and then planning for and motivating them to excel for best performance for benefit of the organisation.

This programme prepares executives to anticipate, prepare, and respond to people by motivation for organisational excellence.

#### Programme Outcome:

- Identify required motivator in different individuals and motivate them.
- To manage the organisational performance through motivation.

#### Coverage:

- Motivation: Encouraging Innovation
- Dealing with People
- Leadership styles to facilitate motivation
- Conflict Management: Types, Tools, Analyzing for innovation
- Performance Management
- Stress Management

#### Participant's Profile:

All levels of Executives/Managers/Officers from various functions from Educational Institutes, Colleges, Government Departments, Ministries, PSUs, Private Sector, Corporations, Boards, Banks, Cooperative sector, Educational Institutes, Autonomous organisations, Service Sector organizations and others.

#### Dates & Venue:

**January 21-25, 2019 at Goa.**

Check-In: 21/01/2019 (1200 Hrs.),

Check-Out: 25/01/2019 (1100 Hrs.) **4 Nights Stay.**

Programme starts on 21/01/2019 at 1600 Hrs.

Programme closes on 25/01/2019 at 1030 Hrs.

#### Facilitator:

The Faculty would include specialists from Rajasthan State Productivity Council members and invited speakers from organizations/ institutes of eminence.

#### Methodology:

Interactive lecture sessions from subject experts, group discussions, experience sharing, case exercises and many more.



#### Study Tour:

Programme includes a half day study/ cultural tour to nearby places.

#### Fees:

- ❖ **Rs. 49500/- + 18% GST** for residential participants, inclusive of boarding and lodging arrangements for **4 nights** on **single sharing** basis & Course Material Kit.
- ❖ **Rs. 39500/- + 18% GST** for residential participants, inclusive of boarding and lodging arrangements for **4 nights** on **double sharing** basis & Course Material Kit. (For twin sharing minimum 2 participants with same gender required from same org)
- ❖ **Rs. 29500/- + 18% GST** for **non-residential** participants, inclusive of lunch and course material kit.

*\*Group Discount for 5 or more participants @ 5% Or  
\*\*Early Bird Discount @ 5%, if nomination with fees is received 15 days before the start of the programme.*

*\*\*\*Spouse is welcome on nominal charges basis, which may be around Rs. 500/- per day.*

*\*\*\*\*Children charges above 6 years @ Rs. 1,000 per day.*

**We can design programmes to the specific learning needs of your organisation (minimum group sizes of about 10 participants), and we look forward to collaborating with you in the process.**

#### Registration:

Advance intimation for registration may be sent by the organizations with names of participants, designation, name of organization, contact details with email ID and mobile no. through E-mail/ Fax to RSPC. Full details along with the Cheque/Demand Draft, drawn in favour of **Rajasthan State Productivity Council**, payable at Jaipur should be sent by speed post or courier to RSPC. Fees may be sent to RSPC Jaipur through **ECS to: Name of Bank: Punjab National Bank, Bank A/c No. 0221000100282284, RTGS/NEFT/IFSC Code: PUNB 0022100, MICR Code: 302024003, PAN: AACAR7427F, Goods and Services Tax (GST) Registration No.: 08AACAR7427F1ZG.**

# Rajasthan State Productivity Council राजस्थान राज्य उत्पादकता परिषद्

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**Vijai K. Sharma**  
Director - Programmes  
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FICA, FIAV, Chartered Engineer (I)

No.RSPC/2019/1/1  
01/01/2019

Dear Sir/Madam,

Rajasthan State Productivity Council (RSPC) Jaipur is pleased to announce its **Calendar of Training Programmes / Study Mission 2019 and its Training Programme / Study Mission** on “**Motivation for Performance Management**” during **January 17-21, 2019 at Goa.**

**Rajasthan State Productivity Council (RSPC)** is a non-profit making autonomous organisation established as a registered society in the year **1959** under the Societies Registration Act with the objective to promote productivity culture in India. RSPC provides Consultancy and Training and undertakes research in the areas of productivity and quality, besides implementing the productivity promotion programmes of the National Productivity Council, India.

Motivation is necessary as human behaviour needs some sort of appreciation, encouragement or incentive in order to get better performance. Motivation of employees is most important function which every manager has to perform along with other managerial functions. A manager has to function as a motivator of his subordinates to get better performance from its employees.

Therefore there is a need for identifying the performance of individual at first and then planning for and motivating them to excel for best performance for benefit of the organisation. This programme prepares executives to anticipate, prepare, and respond to people by motivation for organisational excellence.

A copy of the brochure giving programme outcome, coverage, participant's profile, methodology, dates, venue, facilitator, participation fees and registration procedure is enclosed for your kind perusal. The detailed brochure is also available on **web: www.rspcjaipur.org.**

We are sure that you would take advantage of this training programme and nominate a few officials from your organization. Kindly feel free to write to us or call us on **Phone: 0141-2577427, 9588029920, 7568537516 or mail at rspcjaipur@gmail.com** in case any further clarifications are required. We look forward to your early response.

Thanking you

Yours faithfully,

(Vijai K. Sharma)

Encl: Programme Calendar & Programme Brochures.